# **SEAFOOD PROGRESS: WALMART CANADA**



Seafood Progress profile as published in July 2021.

Report generated on: August 24th, 2021

#### REPORTING PERIOD

August 2020 - July 2021

#### LOCATION

Throughout Canada (except for Nunavut)

#### **NUMBER OF STORES**

Over 400

#### **GROSS REVENUE**

Over \$30 billion

#### **WEBSITE**

http://www.walmart.ca

# RETAILER SNAPSHOT

**Environmental Sustainability Commitment.** Walmart Canada's commitment is that by 2025 all its seafood will be sourced from Marine Stewardship Council (MSC) or Best Aquaculture Practices (BAP) certified fisheries or farms or by an equivalent program that follows FAO Guidelines and is recognized by the Global Sustainable Seafood Initiative, and that a **traceability** policy will be in place to support this commitment. In May 2021, Walmart reported that 84% of its fresh and frozen (not canned) seafood had met its commitment. Walmart is also committed to sourcing from fisheries or farms that are actively working towards certification, or fisheries or farms that are engaged in improvement projects that have "definitive and ambitious goals, measurable metrics and time bound milestones". The achievement of this commitment is subject to "price, availability, quality, customer demand, and unique regulatory environments".

**Social Responsibility Commitment.** Walmart's commitment to social responsibility includes clear objectives, expectations for seafood suppliers, a clear and effective <u>traceability</u> policy and a timeline for meeting the commitment.

**Scope of Commitment.** See below for information on which types of products are included in the scope of Walmart Canada's sustainable seafood policy.

# **COMMITMENT SCOPE**

How retailers' sustainable seafood policies and commitments apply to different segments of their products.



**Grocery store brands:** Owned and controlled by Walmart Canada **Seafood company brands:** Owned by companies that supply many retailers **No brand:** Fresh and frozen seafood packaged without branding

# WHAT CAN CONSUMERS DO TO HELP?

# Take action!

Walmart Canada is well on its way towards best practice, but there is still important work to be done. Retailers listen closely to what **YOU** have to say. Leverage that power to drive important changes throughout the supply chain!

## Select a topic to ADVOCATE for Walmart Canada to improve.

► Supporting Industry Improvements
► Education
► Transparency

Select a topic to ACKNOWLEDGE Walmart Canada's efforts.

- ► Commitment
- ▶ Transparency
- ► Supporting Industry Improvements

Another way to take action is to let retailers know that their efforts are noticed and that you want them to continue on the path towards best practice.

# See below for the remainder of Walmart Canada's 2021 profile summary.

▶ Other retailer information

Note: In the process of developing this profile, SeaChoice corresponded with Walmart Canada manager of sustainability, and with Walmart's environmental NGO partner, Sustainable Fisheries Partnership.

# STEP 1: DOES THE RETAILER HAVE A COMPREHENSIVE COMMITMENT ON SUSTAINABLE SEAFOOD?

**Walmart Canada** 



**National Average** 

If it looks like you are only seeing the score for one year it is because the score did not change from year to year.

# 1.1 Has a publicly available commitment or policy to source more environmentally sustainable seafood

**Walmart Canada** 



#### **SCORING RATIONALE**

Walmart Canada's sustainable seafood commitment is that by 2025, all suppliers of its fresh and frozen (farmed and wild) seafood products, and canned tuna, are sourced from fisheries or farms certified as sustainable by the Marine Stewardship Council (MSC) or Best Aquaculture Practices (BAP), or by an equivalent program that follows FAO Guidelines and is recognized by the Global Sustainable Seafood Initiative, and has traceability in place to support this commitment. Walmart is also committed to sourcing from fisheries or farms that are actively working towards certification, or fisheries or farms that are engaged in improvement projects that have "definitive and ambitious goals, measurable metrics and time bound milestones". The achievement of this commitment is subject to "price, availability, quality, customer demand, and unique regulatory environments".



#### **SCORING RUBRIC**

o% No publicly available environmental sustainability commitment or policy

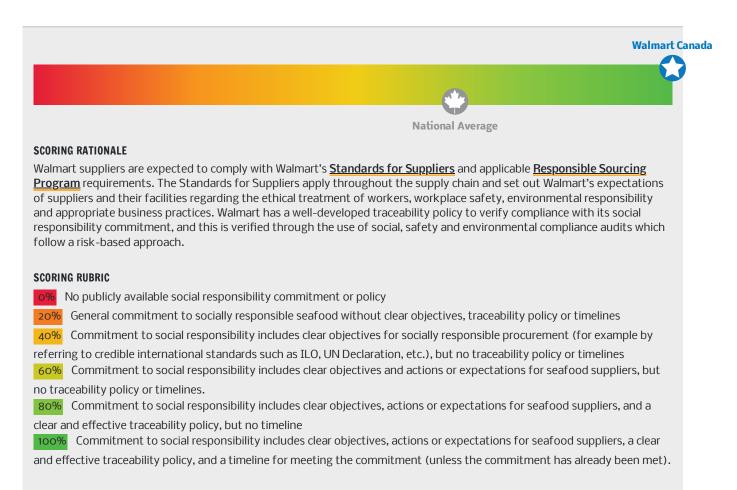
General commitment to environmentally sustainable seafood without clear objectives, traceability policy or timelines

40% Commitment to environmental sustainability that includes clear objectives for sustainable procurement, but no traceability policy or timelines

60% Commitment to environmental sustainability includes clear objectives that are supported by references to credible standards (such as Seafood Watch or Ocean Wise rankings, eco-certifications, etc.), but no traceability policy or timelines Commitment to environmental sustainability includes clear objectives that are supported by references to credible standards and a clear and effective traceability policy, but no timeline

100% Commitment to environmental sustainability includes clear objectives that are supported by references to credible standards, a clear and effective traceability policy, and a timeline for meeting the commitment (unless the commitment has already been met).

## 1.2 Has a publicly available commitment or policy to source more socially responsible seafood?



#### 1.3 Does the retailer cover all banners that sell seafood in its sustainable seafood commitment?



# 1.4 Does the retailer cover all shelf stable and national brand products in its sustainable seafood commitment?



# STEP 2: IS THE RETAILER COLLECTING DATA TO SUPPORT THEIR COMMITMENT?

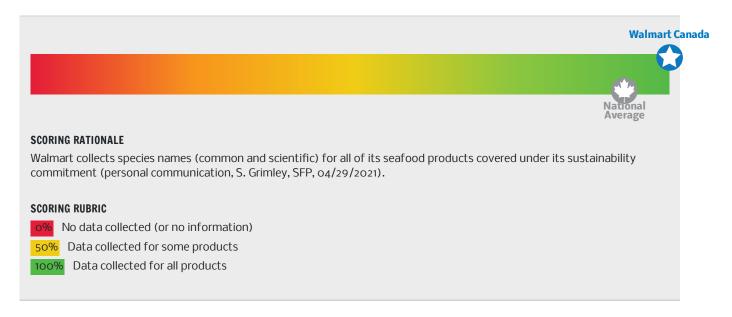


What information is the retailer collecting to monitor the environmental and social sustainability of their seafood products?

The step score is based on the average of Step 2 key performance indicators (KPIs, or step elements) listed below; click the + signs for more detailed information.

If it looks like you are only seeing the score for one year it is because the score did not change from year to year. Try clicking off the 'June 2019' button below the score bar.

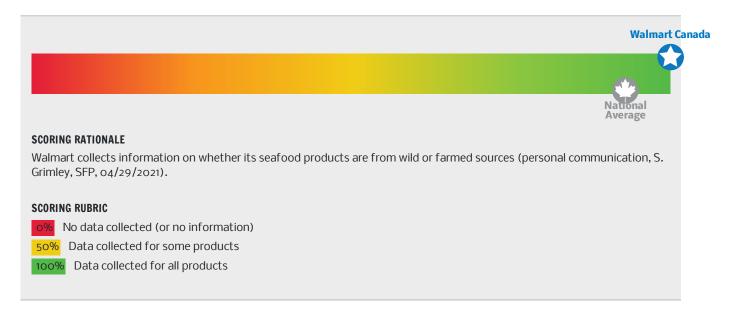
# 2.1 Retailer collects data on species scientific (Latin) name for seafood products being sold - the "what"



# 2.2 Retailer collects data on country of origin of seafood products being sold - the "where"



# 2.3 Retailer collects data on whether the seafood products being sold are wild or farmed - the "how"



# 2.4 Retailer collects data on the gear type or farming methods for seafood products being sold - the "how"



# STEP 3: IS THE RETAILER MAKING RESPONSIBLE SOURCING DECISIONS?



Are the retailer's procurement decisions supporting their environmental and social sustainability commitments?

The step score is based on the average of Step 3 key performance indicators (KPIs, or step elements) listed below; click the + signs for more detailed information.

#### Walmart Canada - SeaChoice

Note that KPI 3.3 was changed in 2019 from "Retailer works with suppliers to address potential human rights and labour abuses, and support sustainable livelihoods for producers" to more specific indicators around retailers' agreements with their suppliers/vendors to uphold their environmental and social commitments.

If it looks like you are only seeing the score for one year it is because the score did not change from year to year. Try clicking off the 'June 2019' button below the score bar.

#### **STEP ELEMENTS**

#### 3.1 Retailer uses an established seafood certification or ranking standard to inform purchasing decisions.



#### **SCORING RATIONALE**

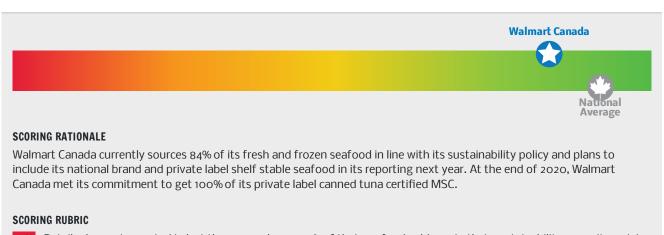
Walmart's commitment for fresh and frozen seafood uses Marine Stewardship Council (MSC) certifications for wild fisheries and Aquaculture Stewardship Council (ASC) or Best Aquaculture Practices (BAP) certifications for aquaculture, or "certified" by a program which follows the FAO Guidelines and is recognized by the Global Sustainable Seafood Initiative (GSSI) as such". Canned light and white tuna suppliers must additionally comply with International Sustainable Seafood Foundation (ISSF) conservation measures from vessels on the Pro-active Vessels Register (personal communication, Walmart Canada Manager, Sustainability, 04/29/2021).

#### **SCORING RUBRIC**

No sustainability criteria used to inform purchasing decisions (or no information available)

100% Sustainabilty criteria used to inform purchasing decisions

# 3.2 Retailer can demonstrate that X% of their seafood sold in the last three years meets their sustainability criteria by volume/value.



Retailer has not reported in last three years how much of their seafood sold meets their sustainability commitment (or no information available)

percent or more of the retailer's seafood products sold meets their sustainability commitment

50% percent or more of the retailer's seafood products sold meets their sustainability commitment

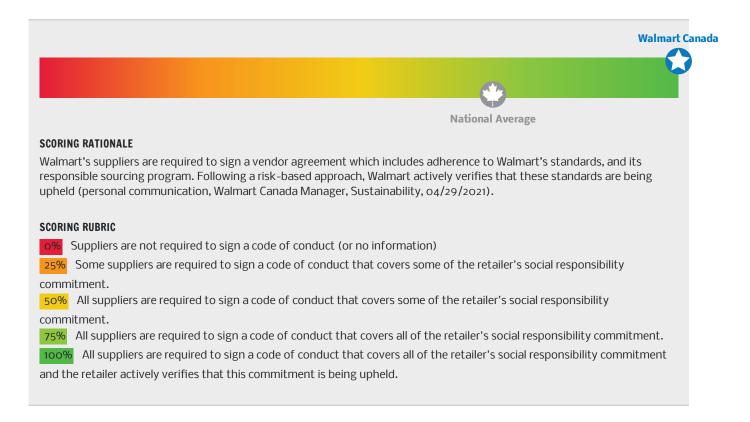
75% percent or more of the retailer's seafood products sold meets their sustainability commitment

percent of the retailer's seafood products sold meets their sustainability commitment

# 3.3 Suppliers are required to sign a code of conduct to uphold the retailer's environmental sustainability commitment.



#### 3.4 Suppliers are required to sign a code of conduct to uphold the retailer's social responsibility commitment.



# STEP 4: IS THE RETAILER TRANSPARENT ABOUT THEIR COMMITMENT?



Is the retailer making information regarding the environmental and social performance of their seafood products publicly available and are they reporting on progress against their sustainable seafood commitment?

The step score is based on the average of Step 4 key performance indicators (KPIs, or step elements) listed below; click the + signs for more detailed information.

If it looks like you are only seeing the score for one year it is because the score did not change from year to year. Try clicking off the 'June 2019' button below the score bar.

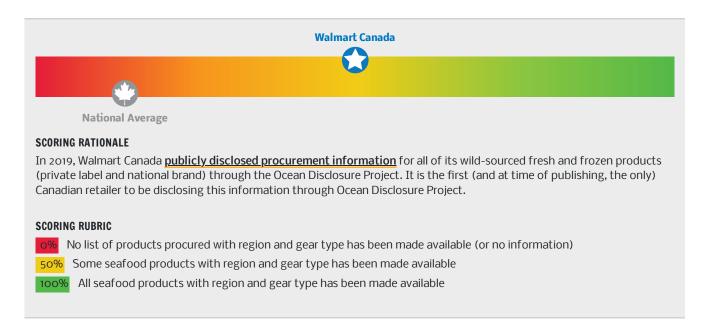
4.1 Retailer labels seafood with the information that allows consumers to make informed decisions - what (species' scientific name), where (country or region of origin), and how (wild/farmed and harvest method)



4.2 Retailer labels products with an ecolabel, allowing consumers to make informed decisions OR all products fit under a standard and is communicated as such



# 4.3 List of products procured with region and gear type data has been made available (e.g. as per Ocean Disclosure Project)



# 4.4 Retailer publicly reports how much of its seafood meets its sustainability criteria (by volume or value of sales).



# STEP 5: DOES THE RETAILER EDUCATE STAFF, CUSTOMERS AND/OR VENDORS ABOUT THE IMPORTANCE OF THEIR COMMITMENT TO SUSTAINABLE SEAFOOD?



Is the retailer educating their employees, customers, suppliers and other key stakeholders about their sustainable seafood commitment, environmental and social issues in seafood, and the importance of traceability?

#### Walmart Canada - SeaChoice

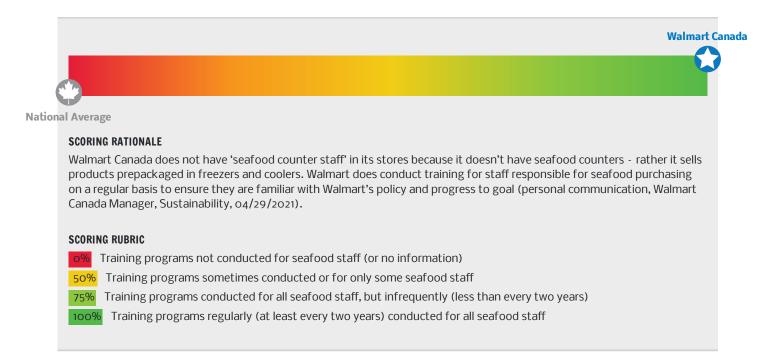
The step score is based on the average of Step 5 key performance indicators (KPIs, or step elements) listed below; click the + signs for more detailed information.

Note that KPI 5.3 changed in 2019 from "Suppliers are required to sign a Code of Conduct to uphold the retailer's sustainable seafood policy" (now covered by KPIs 3.3 and 3.4) to an indicator of what actions retailers have taken to educate their suppliers/vendors about their sustainable seafood commitment.

If it looks like you are only seeing the score for one year it is because the score did not change from year to year. Try clicking off the 'June 2019' button below the score bar.

#### STEP ELEMENTS

# 5.1 Training programs are conducted for seafood staff.



#### 5.2 There is a description of the retailer's sustainable seafood program for customers in store



# 5.3 The retailer has taken actions to ensure its suppliers or vendors are aware of its sustainable seafood commitment or policy.

Walmart Canada

#### **SCORING RATIONALE**

Walmart shares its sustainable seafood commitment with its suppliers and requires quarterly updates regarding sourcing information from suppliers to ensure they are tracking toward Walmart's sustainability commitment. Walmart also provides direct support to its vendors through training on its data reporting requirements and seafood sourcing standards (personal communication, Walmart Canada Manager, Sustainability, 04/29/2021).

#### **SCORING RUBRIC**

The retailer has taken no actions OR no information available

25% The retailer sends its suppliers or vendors a copy of its sustainable seafood commitment or policy

50% The retailer shares its sustainable seafood commitment or policy and sometimes engages with its suppliers to help ensure the products they supply meet the retailer's expectations.

75% The retailer shares its sustainable seafood commitment or policy and regularly engages with its suppliers to help ensure the products they supply meet the retailer's expectations.

The retailer shares its sustainable seafood commitment or policy, has a clear strategy to engage with its suppliers and provides direct support (e.g. training, resources) to help ensure all seafood product are procured in line with its policies.

# STEP 6: DOES THE RETAILER SUPPORT IMPROVEMENTS IN FISHERIES AND AQUACULTURE?



**National Average** 

Does the retailer sell 'Priority Seafood' products (seafood that has high volume of sales in Canadian retail stores and that is generally not recommended by the Ocean Wise Seafood Program), and if so, do they support improvement and how?

The step score is based on the average of Step 6 key performance indicators (KPIs, or step elements) listed below; click the + signs for more detailed information.

Note that this Step was changed significantly in 2019 to introduce two additional 'Support Improvement' actions for each of the Priority Seafood products. This means that if a retailer was engaged in the same actions in 2019 as in 2018, and no more, their score will appear to have decreased). Additionally, KPIs 6.4 and 6.5 on other SeaChoice priority seafood products were generalized into a new KPI that allows retailers to showcase any other actions they are taking to support improvement of specific seafood products (besides shrimp, farmed salmon and skipjack), or to support improvements in seafood sustainability in general.

If it looks like you are only seeing the score for one year it is because the score did not change from year to year. Try clicking off the 'June 2019' button below the score bar.

# 6.1 Does the retailer support improvements in the production of farmed Atlantic salmon (either Canadian produced or imported)?

#### **Walmart Canada**





**National Average** 

#### **SCORING RATIONALE**

Walmart Canada is not currently engaged in any of these actions.

- $\chi$ Only sells farmed salmon products that meet the highest bars for sustainability, i.e. are certified by ASC, Recommended by Ocean Wise and/or ranked Best Choice by Seafood Watch (100 pts)
- ${\it x}^{\rm Outreach}$  to policymakers to advocate for salmon farming management to be more environmentally sustainable and/or socially responsible

X Collaborating with other companies pre-competitively to improve salmon aquaculture practices

X Works with suppliers or producers directly to improve salmon farming practices

- Refrains from advertising versions of this product that are not ASC certified, Not Recommended by Ocean Wise and/or ranked Avoid by Seafood Watch
- $\mathbf{x}^{\mathsf{Preferentially}}$  procures farmed salmon from sources that are ASC certified, Recommended by Ocean Wise or ranked Best Choice by Seafood Watch

XSourcing decisions also prioritize products with high levels of social responsibility and traceability

# **SCORING RUBRIC**

- o% Sells the product and does not support improvements by doing any of the actions listed or no information available
- 17% Retailer is engaged in one action to support improvement
- 34% Retailer is engaged in two actions to support improvement
- 51% Retailer is engaged in three actions to support improvement
- 68% Retailer is engaged in four actions to support improvement
- 85% Retailer is engaged in five improvement activities or doesn't sell the product
- 100% Retailer is engaged in all improvement activities or doesn't sell the product

## 6.2 Does the retailer support improvements in the production of imported farmed shrimps and prawns?

# Walmart Canada National Average

#### **SCORING RATIONALE**

Walmart is a member of the Seafood Task Force and as such is actively collaborating with other companies pre-competitively to improve aquaculture practices (personal communication, Walmart Canada Manager, Sustainability, 04/29/2021). Walmart preferentially sources BAP certified shrimp and prawns.

- XOnly sells farmed shrimp and prawn products that meet the highest bars for sustainability, i.e. are certified by ASC or BAP, Recommended by Ocean Wise and/or ranked Best Choice by Seafood Watch (100 pts
- $^{\prime}$ Outreach to policymakers to advocate for shrimp and prawn farming management to be more environmentally sustainable and/or socially responsible
- Collaborating with other companies pre-competitively to improve shrimp and prawn farming practices
- XWorks with suppliers or producers directly to improve shrimp and prawn farming practices
- $\mathbf{x}^{\mathsf{Refrains}}$  from advertising versions of this product that are not ASC or BAP certified, Not Recommended by Ocean Wise and/or ranked Avoid by Seafood Watch
- Preferentially procures shrimp and prawns from sources that are ASC or BAP certified, Recommended by Ocean Wise or Best Choice by Seafood Watch
- XSourcing decisions also prioritize products with high levels of social responsibility and traceability

#### **SCORING RUBRIC**

- om Retailer sells the product and does not support improvements by doing any of the actions listed or no information available
- 17% Retailer is engaged in one action to support improvement
- 34% Retailer is engaged in two actions to support improvement
- 51% Retailer is engaged in three actions to support improvement
- 68% Retailer is engaged in four actions to support improvement
- 85% Retailer is engaged in five actions to support improvement
- 100% Retailer is engaged in all support improvement activities or doesn't sell the product

## 6.3 Does the retailer support improvements in the production of skipjack tuna?



#### **SCORING RATIONALE**

Walmart is committed to, by 2025, sourcing all canned light and white tuna from fisheries that are certified as sustainable by MSC or a program which follows FAO Guidelines on eco-labels and is recognized by the GSSI as such. At the end of 2020, WMC met its commitment to source all private label canned tuna from fisheries certified by MSC. Walmart preferentially sources from suppliers using better management fishing practices as validated through chain of custody (e.g. pole and line, free-school sets). Walmart is part of the Retailer Canned Tuna Forum and the Seafood Task Force Tuna Sub-group. Finally, in August of 2020 Walmart signed the NGO Tuna forum's global advocacy letter that addressed the core elements of long-term tuna stock sustainability.

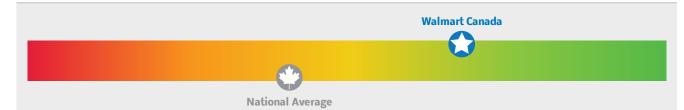
During the COVID-19 pandemic in 2020 when observers could not be on tuna vessels due to physical distancing rules, <u>Walmart signed on to a letter</u> to all the tuna Regional Fisheries Management Organizations calling for electronic monitoring in place of human observer coverage.

- Only sells skipjack tuna products that meet the highest bars for sustainability, i.e. are certified by MSC, Recommended by Ocean Wise and/or ranked Best Choice by Seafood Watch (100 pts)
- Outreach to policymakers to advocate for skipjack fishing methods and management to be more environmentally sustainable and/or socially responsible
- Collaborating with other companies pre-competitively to improve skipjack fishery management practices
- ✓ Works with suppliers or producers directly to improve skipjack fishing practices
- Refrains from advertising versions of this product that are not MSC certified, Not Recommended by Ocean Wise and/or ranked Avoid by Seafood Watch
- Preferentially sources from more sustainable sources that are MSC certified, Recommended by Ocean Wise or Best Choice by Seafood Watch
- XSourcing decisions also prioritize products with high levels of social responsibility and traceability

## SCORING RUBRIC

- om Retailer sells the product and does not support improvements by doing any of the actions listed or no information available
- 17% Retailer is engaged in one action to support improvement
- 34% Retailer is engaged in two actions to support improvement
- 51% Retailer is engaged in three actions to support improvement
- 68% Retailer is engaged in four actions to support improvement
- 85% Retailer is engaged in five actions to support improvement
- 100% Retailer is engaged in all support improvement activities or doesn't sell the product

## 6.4 Is the retailer engaged in any actions to improve production of any other seafood products?



#### **SCORING RATIONALE**

Walmart preferentially sources from fisheries and farms that are certified by MSC and ASC. It is collaborating precompetitively with other companies through the Seafood Task Force, where it is actively engaged on several Seafood Task Force subgroups, including tuna, feed-focused and FIP working groups, as well as on the Seafood Task Force board. Walmart also engages at the global level with governments to help tackle illegal, unreported and unregulated (IUU) fishing. In terms of direct supply chain improvements, Walmart has been working with its squid supplier to get them involved in a Fishery Improvement Project (FIP) (personal communication, Walmart Canada Manager, Sustainability, 04/29/2021).

- $\chi$ Only sells versions of this product that meet the highest bars for sustainability, i.e. are certified by MSC/ASC, Recommended by Ocean Wise and/or ranked Best Choice by Seafood Watch (100 pts)
- Outreach to policymakers to advocate for harvest or farming method and management to be more environmentally sustainable and/or socially responsible
- ✓ Collaborating with other companies pre-competitively to improve fishing or aquaculture practices
- Works with suppliers or producers directly to improve fishing or farming practices
- $\mathbf{x}$  Refrains from advertising versions of this product that are not MSC/ASC certified, Not Recommended by Ocean Wise and/or ranked Avoid by Seafood Watch
- Preferentially sources from more sustainable sources that are MSC/ASC certified, Recommended by Ocean Wise or Best Choice by Seafood Watch
- XSourcing decisions also prioritize products with high levels of social responsibility and traceability

#### **SCORING RUBRIC**

Retailer sells the product and does not support improvements by doing any of the actions listed or no information available

- 17% Retailer is engaged in one action to support improvement
- 34% Retailer is engaged in two actions to support improvement
- 51% Retailer is engaged in three actions to support improvement
- 68% Retailer is engaged in four actions to support improvement
- 85% Retailer is engaged in five actions to support improvement
- 100% Retailer is engaged in all support improvement activities